

ConvergeOne Announces Planned Strategic Acquisition Of New York-Based RGTS

Clearlake Capital-Backed ConvergeOne Expands Capabilities and Services in the Northeastern United States

EAGAN, Minn., April 18, 2017 /[PRNewswire](#)/ -- ConvergeOne, a leading global provider of state-of-the-art communications and data solutions, today announced that it has signed an agreement to acquire Rockefeller Group Technology Solutions (RGTS), a Unified Communications as a Service pioneer based in New York. Required regulatory and government approvals to complete the transaction will occur in the coming weeks.

"This acquisition will complement ConvergeOne's already comprehensive portfolio and expand our Collaboration Cloud offerings available to our customers today," said John A. McKenna Jr., Chairman and CEO, ConvergeOne. "We share RGTS' focus and commitment to simplify communications solutions for our customers. RGTS has a strong portfolio of Unified Communications as a Service and infrastructure services, as well as business expertise in the transportation, facilities management, and medical industry verticals. This acquisition will enable us to increase our presence in the northeastern United States and advance our leadership position as a single-source provider of Collaboration Cloud offerings, services and support." Growth through acquisition is an integral part of ConvergeOne's long-term business strategy to develop a comprehensive portfolio that provides one of the broadest and deepest solution offerings in the industry. Since 2005, ConvergeOne has successfully acquired and integrated 12 companies.

"I've never been more excited about this business," said John Tarduno, President and CEO, RGTS. "ConvergeOne and RGTS have had a long-standing industry relationship, making this an ideal evolution for our business. This acquisition will enhance our customer-centric values and principles. And, as part of a much larger company, we will be able to offer greater value to our customers through a nationwide market presence, a strategically growing portfolio of capabilities, and a shared vision for IT-focused business solutions."

About RGTS

Incorporated in 1984, RGTS offers more than 30 service solutions in the voice, data, cloud computing, cabling, broadband transport, wireless, mobility, and unified communications technology categories. RGTS engineers and technicians have extensive training, certifications, and field experience in telecommunications and information technology. RGTS clients include globally renowned leaders in the financial, healthcare, insurance, legal, leisure, media, real estate, and transportation services industries. RGTS is headquartered in Manhattan.

About ConvergeOne

Founded in 1993, ConvergeOne is a leading communications service provider offering custom information, communications and data solutions and services. Decades of knowledge and expertise have been invested to create best-in-class solutions in customer experience, collaboration, contact center, cloud, data center computing, networking and security. The company has earned more than 1,400 industry certifications with over 200 technology partnerships including Avaya, Cisco, Microsoft, Interactive Intelligence and IBM. Expertise across the portfolio enables ConvergeOne to partner with customers to achieve business outcomes regardless of the technology. Professional and Managed services provide customers a full complement of solutions to design, build and operate their environments. ConvergeOne Cloud enables customers to benefit from the latest collaboration solutions with industry leading pay per use models offering maximum flexibility and risk mitigation.

About Clearlake

Clearlake Capital Group, L.P. is a leading private investment firm founded in 2006. With a sector-focused approach, the firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational improvement approach, *O.P.S.* SM The firm's core target sectors are software and technology-enabled services; industrials and energy; and consumer. Clearlake currently has over \$4 billion of assets under management and its senior investment principals have led or co-led over 90 investments. More information is available at www.clearlake.com.

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