

ConvergeOne Achieves Platinum Status In Newly Redesigned IBM PartnerWorld Program

IBM Platinum Partner Status Demonstrates Excellence in Delivering High Value Cloud and Cognitive Solutions

EAGAN, Minn., Feb. 7, 2017 /PRNewswire/ -- ConvergeOne, a leading global provider of state-of-the-art communications and data solutions, has achieved Platinum status in IBM's new PartnerWorld program redesigned for the cognitive era. Earning the highest tier within the PartnerWorld program, Platinum Business Partners consistently demonstrate proven capabilities and expertise in IBM technologies to help their clients succeed in their digital transformation.

"We are pleased to elevate our relationship with IBM by investing in competencies that will help our joint customers," said Erik Cline, Vice President, ConvergeOne, Inc. "In addition, our growth initiatives around IBM Flash and Linux on Power will help our customers succeed in the Cognitive era."

IBM added the Platinum designation as part of the [newly redesigned PartnerWorld program](#), which the company [announced](#) last February at the PartnerWorld Leadership Conference. The new, four-tiered PartnerWorld program moves IBM and its Business Partners from a product-centric model to one focused on competencies, customer satisfaction and revenue. The Platinum level is designed to recognize partners that consistently deliver the highest level of excellence. Organizations achieve the Platinum level by earning at least two competencies (one at the Expert level), attaining significant sales success, demonstrating client satisfaction and verifying two client references.

"The new PartnerWorld program is designed towards ultimate simplification to help our partners both large and small succeed and drive velocity in high growth areas like cloud and cognitive," said Marc Dupaquier, general manager, IBM Global Business Partners. "By achieving the Platinum level, ConvergeOne, Inc., has shown its commitment and expertise in delivering client solutions with the power to transform businesses in the Cognitive era."

To learn more about IBM PartnerWorld, a comprehensive program that offers marketing and sales resources, training, certification and technical support to help create new revenue and market opportunities for IBM Business Partners, visit www.ibm.com/partnerworld/go.

About ConvergeOne, Inc.

Founded in July 2005, ConvergeOne is a leading provider of custom information, communications and data technology solutions and services for any environment, regardless of existing vendors or systems. The company offers best-in-class solutions in customer experience, collaboration, contact center, cloud, enterprise computing, data center and virtualization, enterprise networking, and security. Through its best-of-breed Professional Services, ConvergeOne can facilitate everything from system design and installment to application development and infrastructure. Its industry-leading Managed Services experts provide ongoing support for contact centers, collaboration, data centers, networking, and security. With the ability to enable and support cloud services at any level, ConvergeOne has achieved a new, elevated level of partnership with its clients, and has gained a significant competitive advantage over other managed service and support organizations across the U.S.

The company has earned more than 1,700 industry certifications and has strategic partnerships with more than 100 global industry leaders, including Avaya, Cisco, IBM, Interactive Intelligence, and Microsoft. Headquartered in Eagan, Minn., ConvergeOne maintains more than 30 offices, 3 Network Operating Centers and more than 1,350 employees nationwide. ConvergeOne joined the Clearlake Capital Group, L.P. portfolio in June 2014. Clearlake is a private investment firm with a sector-focused approach. The firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational and strategic expertise. The firm's core target sectors include industrials, energy and power; technology, communications, and business services; and consumer products and services.

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