

ConvergeOne Appoints Jim Felicetti As Vice President, Business Development

EAGAN, Minn., July 28, 2016 /PRNewswire/ -- ConvergeOne, a leading global provider of state-of-the-art communications and data solutions, announced today that Jim Felicetti has been named the company's Vice President, Business Development.

In this position, Mr. Felicetti will be responsible for sourcing new and innovative growth opportunities that align with ConvergeOne's business model including: identifying acquisition targets and talent, expanding the professional and managed services businesses, and strengthening existing business partnerships and alliances. He will report directly to ConvergeOne Chairman and CEO, John A. McKenna Jr.

McKenna commented, "ConvergeOne continues to enhance its business model to meet the growing needs of our organization and our customers. With Jim in this critical role, we will intensify our focus on the strategic areas of our business that will benefit from operational excellence across the company, as well as our portfolio of solutions and services." McKenna continued, "ConvergeOne is at the forefront of delivering the best communications and data services and solutions in the market. Our commitment to further develop the core strategic areas of our business, such as Advanced Professional Service - an area where Jim will focus - will help us stay ahead of the curve in continuing to be a valued and trusted advisor to our customers."

Mr. Felicetti joins ConvergeOne from Strategic Products and Services (SPS), where he served as Chief Operating Officer. "I am thrilled to join ConvergeOne at such an exciting time in their evolution - the business and their portfolio is growing, and working for a company so focused on its customer is a rewarding experience." Felicetti continued, "I look forward to working with this innovative team, and my role in advancing their strategic initiatives and growth." Felicetti brings with him more than 30 years of industry knowledge and experience including executive roles with AT&T, Lucent Technologies and Expanets.

About ConvergeOne

Founded in July 2005, ConvergeOne is a leading provider of custom information, communications and data technology solutions and services for any environment, regardless of existing vendors or systems. The company offers best-in-class solutions in customer experience, collaboration, contact center, cloud, enterprise computing, data center and virtualization, enterprise networking, and security. Through its best-of-breed Professional Services, ConvergeOne can facilitate everything from system design and installment to application development and infrastructure. Its industry-leading Managed Services experts provide ongoing support for contact centers, collaboration, data centers, networking, and security. With the ability to enable and support cloud services at any level, ConvergeOne has achieved a new, elevated level of partnership with its clients, and has gained a significant competitive advantage over other managed service and support organizations across the U.S.

The company has earned more than 1,700 industry certifications and has strategic partnerships with more than 100 global industry leaders, including Avaya, Cisco, IBM, Interactive Intelligence, and Microsoft. Headquartered in Eagan, Minn., ConvergeOne maintains more than 30 offices, 3 Network Operating Centers and more than 1,350 employees nationwide. ConvergeOne joined the Clearlake Capital Group, L.P. portfolio in June 2014. Clearlake is a private investment firm with a sector-focused approach. The firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational and strategic expertise. The firm's core target sectors include industrials, energy and power; technology, communications, and business services; and consumer products and services.

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