

ConvergeOne Acquires G3 Technology Partners

Solutions Integrator Continues Expansion of Its Offers and Expertise

EAGAN, Minn., Dec. 18, 2012 /[PRNewswire](#)/ -- ConvergeOne, a leading provider of integrated data, communications, collaboration, and customer interaction solutions, is expanding its capabilities through the acquisition of G3 Technology Partners, a business communications and professional services company. John McKenna, Chairman and CEO of ConvergeOne, made the announcement today.

G3 Technology Partners (www.g3tp.com) provides a wide range of offerings including design, development, integration, implementation, support, and management of converged voice and data solutions. ConvergeOne is one of the leading integrators of data and communications solutions in the United States, with operating companies and locations across the country.

"G3 Technology Partners and ConvergeOne share the same philosophy about employee and customer satisfaction, and are proven as systems integrators in a multivendor environment," according to McKenna. "The addition of G3 to ConvergeOne further expands our offerings, enabling us to continue to drive business growth while delivering optimum return on investment and the highest level of personalized service to our customers."

"We are very excited about joining the ConvergeOne team," said Pete DiPaola, President and CEO of G3 Technology Partners. "We were looking for a strategic partner that would enhance the breadth of offerings to our clients and prospects. At the same time, we wanted to partner with a company that matched our corporate philosophies of building strong partnerships with our clients, and that understood the value of a dedicated and skilled workforce. We found all of these qualities in the ConvergeOne organization."

ConvergeOne has a strong reputation as a "one-stop" source for best-in-class, end-to-end solutions, from initial design through in-market implementation and ongoing maintenance. The company provides a complete range of technical support, including converged network assessment, monitoring, remote administration/diagnostics, and consulting services across the spectrum of telephony, data, and unified communications.

The ConvergeOne companies include NACR (www.nacr.com), a leading global integrator of best-in-class communications solutions and services, as well as a trusted advisor to more than 40% of the *Fortune* 100; S1 IT Solutions (www.chooseS1.com), a strategic technology partner specializing in infrastructure, virtualization, and optimization of customer computing environments; NorthPark Group (www.northparkgroup.com), an IT specialty consulting firm; and SimpliCTI (www.simpliicti.com), a systems integrator and software developer specializing in contact centers.

ConvergeOne's resources also include two Network Operations Centers (in Eatontown, NJ, and Atlanta, GA) from which its companies provide remote system monitoring and delivery of other managed services in support of multivendor infrastructures.

"Together, the ConvergeOne companies complement each other and offer customers the combined experience, training, and knowledge of our highly skilled sales and technical teams," said McKenna. "With the addition of the team from G3, we will be able to offer an even greater depth of support and additional capabilities to all our customers."

For more information, visit www.converge-one.com or the individual company websites.

About ConvergeOne

ConvergeOne, headquartered in Eagan, MN, is the leading independent integrator of data, communications, collaboration, and customer interaction solutions and services. As a critical link between OEMs and end users, the company provides essential consulting and project management services related to custom design, installation, implementation, and maintenance of best-in-class data and communication solutions. Through its nationwide family of solution integrators, ConvergeOne offers a "one-stop" destination for its broad spectrum of valued customer relationships, providing in-depth technical expertise and total solution focus. Custom services include converged networks and unified communication solutions, call centers, system design, implementation, integration, maintenance, data storage and archiving, and other professional services, primarily for mid-sized and enterprise businesses. www.converge-one.com

About G3 Technology Partners

Headquartered in Indianapolis, IN, G3 Technology Partners has over 40 years of experience in designing, implementing, and supporting a host of customized business communications solutions. G3 Technology Partners employs over 100 implementation and support resources. These assets collectively hold more than 400 certifications from today's leading solutions manufacturers. www.g3tp.com

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