

NACR Completes Regional Managed Services Team

Robert Vinck-Luna Joins NACR's Team of Dedicated Managed Services Experts

EAGAN, Minn., Dec. 1, 2011 /PRNewswire/ -- Solutions integration expert NACR has completed the formation of its regional managed services support team with the addition of Robert Vinck-Luna, who joined the company as Managed Services Expert in the western region on November 21, 2011. This latest hire is part of NACR's ongoing initiative to expand its resources in every region across the United States and meet the growing customer need for multivendor services support.

(Logo: <http://photos.prnewswire.com/prnh/20070809/AQTH118LOGO>)

"NACR is committed to continually investing in strategic resources that support our customers and help them succeed in the long term," according to R. Scott Ford, Vice President of Outsourcing and Managed Services for NACR. "On top of our expert sales and technical support, NACR's regional Managed Services Experts provide a consultative approach to helping new and existing customers align their technologies with their business strategies, protect their multivendor communications investments, and achieve maximum system reliability and performance."

As one of the largest Avaya channel partners worldwide, NACR (www.nacr.com) is the leading independent integrator of best-in-class communications, collaboration, and customer interaction solutions — delivering comprehensive sales, consultative, training, and technical support, as well as managed services, maintenance, and repairs. The company works closely with Avaya and other technology innovators to integrate the latest hardware, software, and applications into end-to-end multivendor solutions for diverse markets.

Reporting to Ford and Western Regional Vice President Dennis Clevenger, Vinck-Luna joins NACR Managed Services Experts in three other U.S. regions to offer customers dedicated, knowledgeable support designed to help them use managed services to maximize the value of their business communications solutions.

Vinck-Luna is an award-winning, multimillion-dollar sales professional who comes to NACR from British Telecom Corporation, where he was Director of Major Accounts, Unified Collaboration, and Managed Services. In addition to his previous experience in worldwide customer service and multivendor sales at NCR and AT&T, he also brings with him a history of success offering solutions to companies such as Intel, Cisco, Hitachi, Sequent, Epson, Gateway, Juniper, Polycom, Quantum, Arrow and Teradata.

NACR's comprehensive portfolio of managed services provides one source for customizable and prepackaged solutions to support the evolving communications needs of today's businesses. The company's managed services leverage a proven methodology, two high-tech Network Operations Centers (NOCs), expert tools, and the skills of highly trained, certified professionals to proactively support complex communications infrastructures.

For more information about NACR and its portfolio of managed services, customers can call their NACR representative or contact the company at **1-888-321-6227** — or learn more online at www.nacr.com.

About NACR

With offices nationwide, industry award-winning NACR (Eagan, MN) is a certified Avaya Platinum Channel Partner, eight-time Avaya BusinessPartner of the Year, and the leading independent integrator of best-in-class communications, collaboration, and customer interaction solutions for businesses. Its highly trained and experienced team, with more than 600 industry-recognized certifications, delivers proven, scalable, cost-effective solutions tailored to a customer's end-to-end needs, from sales through ongoing support. Using sophisticated processes, advanced tools, and two high-tech Network Operations Centers (NOCs), NACR provides comprehensive monitoring and managed services for multivendor infrastructures. And to help customers keep pace with changing technology and business needs, the NACR Center of Excellence for Learning and Development provides training and educational opportunities. For more information, call **1-888-321-NACR** (6227) or visit www.nacr.com.

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