

NACR Repair, Refurbishment, and Buy Back Programs Help Businesses Integrate Communications Solutions at a Savings

NACR Programs Provide High-Quality Equipment and Warranty Coverage at Reduced Prices

EAGAN, Minn., Sept. 27, 2011 /PRNewswire/ -- With every penny counting more than ever, solutions integration expert NACR is reminding customers about two money-saving programs the company offers to help reduce the cost of investing in new communications equipment: the NACR Repair and Refurbishment Program and the NACR Buy Back Program.

(Logo: <http://photos.prnewswire.com/prnh/20070809/AQTH118LOGO>)

"At NACR, we are as dedicated to helping customers meet their budgets as we are to helping them meet their ongoing communications needs," said John Behnken, National Vice President of NACR. "With our cost-effective repair, refurbishment, and buy back programs, a business can update its technologies as needed to remain competitive and productive, while getting the best quality and lowest cost."

As one of the largest Avaya channel partners worldwide, NACR is the leading independent integrator of best-in-class communications, collaboration, and customer interaction solutions — delivering comprehensive sales, consultative, training, and technical support, as well as managed services, maintenance, and repairs. NACR works closely with Avaya and other leading technology innovators to integrate the latest hardware, software, and applications into end-to-end multivendor solutions.

The full-service NACR Repair and Refurbishment Program enables customers to reduce the cost of replacing or adding equipment to an Avaya or Nortel system, offering hundreds of popular products that have been restored to original manufacturer specifications. NACR refurbishes more than 6,000 pieces of equipment every month to offer a complete selection of products including telephones, servers, gateways, circuit boards, adapters, and power supplies.

"Unlike many resellers, at NACR we use our own highly trained and experienced in-house technicians to repair and refurbish all equipment, utilizing advanced testing and proven troubleshooting techniques to be sure every piece of equipment performs and looks as good as new," Behnken added. "That allows us to offer more competitive pricing and maintain the strictest quality controls."

Additionally, the NACR Repair and Refurbishment Center offers repair services to help customers extend the life of existing equipment and maximize their investments. As with brand-new equipment, all NACR repaired and refurbished products carry a full one-year warranty.

As part of its green initiatives, NACR also refurbishes products that it purchases back from customers, allowing the company to maintain its inventory while reusing materials that might otherwise end up in a landfill. "Our Buy Back Program offers best-of-market rates for used Avaya and Nortel equipment, issuing a check or credit towards a future purchase from NACR — another way we help customers keep up to date on a budget," said Behnken. NACR is currently seeking to buy back equipment including Avaya PARTNER systems, 2400 series digital phones, 4600 series IP phones, and gateways.

For more details on these money-saving programs from NACR, please contact your NACR representative, or dial 888.321.6227 and ask for a refurbished product manager. You can also learn more by visiting online at www.nacr.com/Services.aspx.

About NACR

With offices nationwide, industry award-winning NACR (Eagan, MN) is a certified Avaya Platinum Channel Partner, seven-time Avaya BusinessPartner of the Year, and the leading independent integrator of best-in-class communications, collaboration, and customer interaction solutions for businesses. Its highly trained and experienced team, with more than 500 industry-recognized certifications, delivers proven, scalable, cost-effective solutions tailored to a customer's end-to-end needs, from sales through ongoing support. Using sophisticated processes, advanced tools, and two high-tech Network Operations Centers (NOCs), NACR provides comprehensive monitoring and managed services for multivendor infrastructures. And to help customers keep pace with changing technology and business needs, the NACR Center of Excellence for Learning and Development provides training and educational opportunities. For more information, call **1-888-321-NACR** (6227) or visit www.nacr.com.

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For further information: Scott Sund, Vice President of Marketing for NACR, 1-800-431-1333 ext. 2502, ssund@nacr.com

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